

Message Text

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PAGE 01 RABAT 05196 251050Z

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 CCO-00 PASO-00 DOE-15

SOE-02 /036 W

-----106026 252148Z /45

R 250711Z AUG 78

FM AMEMBASSY RABAT

TO SECSTATE WASHDC 6546

UNCLAS RABAT 5196

E.O. 11652: N/A

TAGS: BEXP, MO

SUBJECT: PROPOSED GOM PETROLEUM PROSPECTION SEMINAR

TO: JOHN HABBERTON, PRESIDENT

BUSINESS COUNCIL FOR INTERNATIONAL UNDERSTANDING

420 LEXINGTON AVE.

NEW YORK, N.Y. 10017

TEL. 212 -490-0460

CABLE: ENTENTE, N.Y.

1. HAD MEETING WITH BRPM DEP. DIR. GEN. DIOURI AUG. 23, DURING WHICH HE RECONFIRMED GOM/BRPM INTEREST IN HOLDING PETROLEUM SEMINAR IN NEW YORK, BUT NOW IN EARLY OCTOBER VICE SEPTEMBER. DATE FINALLY SELECTED FOR PROPOSAL TO YOU WAS OCT. 10, WHICH BEING TUESDAY WOULD BE MORE LIKELY TO PRODUCE OUT-OF-CITY PARTICIPANTS THAN A MONDAY. DIOURI PARTICULARLY ANXIOUS TO HAVE MY ADVICE ON HOW HE SHOULD PROCEED. I MADE FOLLOWING POINTS:

HE SHOULD

-- CALL BCIU AND FROM NOW ON OUT WORK DIRECTLY WITH YOU RATHER THAN THROUGH EMBASSY RABAT.

-- CONFIRM BRPM'S INTEREST IN SEMINAR AND AGREE ON FIRM DATE WITH YOU.

-- CLARIFY LOCATION FOR SEMINAR AND MAKE SURE AT OUTSET WHETHER ANY RENTAL COSTS INVOLVED. I SAID I DIDN'T

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KNOW WHETHER CLOUD CLUB WAS AVAILABLE FOR SEMINAR AND WHETHER COSTS INVOLVED, BUT TO CONFIRM WITH YOU.

-- PASS ON BRPM'S THANKS TO TEXACO FOR OFFER TO HOST LUNCH.

-- DETERMINE WITH YOU WHO SHOULD GET IN TOUCH WIT SEWARD AND CLARIFY WHETHER ANY FEES FOR SEWARD'S SERVICES INVOLVED, AND IF SO, AMOUNT.

-- MAKE CLEAR TO YOU THAT THIS WAS GOM/BRPM AND NOT BCIU
SHOW, THAT BRPM WOULD PROVIDE ALL PAPERWORK, INCLUDING
INVITATIONS, BUT THAT YOU (PLUS SEWARD, IF AGREEMENT TO
THAT EFFECT REACHED) MIGHT WELL DISTRIBUTE PAPERWORK TO
INVITEES AT NEW YORK END, BUT THAT YOU IN NO POSITION
TO DO ANY OTHER WORK FOR BRPM.

-- CONSIDER SERIOUSLY SENDING ADVANCE MAN TO SET UP SHOW
AND MAKE SURE EVERYTHING RUNS SMOOTHLY.

-- CONSIDER HOSTING COCKTAIL/RECEPTION AT END OF SEMINAR.

2. I ALSO POINTED OUT LESS THAN HAPPY EXPERIENCE BCIU HAD
HAD WITH CASA CHAMBER OF COMMCERCE AND THAT REPEAT
PERFORMANCE POSITIVELY TO BE AVOIDED. THIS MAJOR GOM
MOVE, MOROCCO VERY MUCH IN THE LIMELIGHT, AND SHOW SHOULD
GO OFF WITHOUT HITCH. BCIU READY TO HELP BUT BRPM MUST BE
READY TO DO EVERYTHING HABBERTON RECOMMENDS.

3. IN FULL AGREEMENT, DIOURI TOOK NOTE OF ALL POINTS AND
PROMISED TO BE IN TOUCH WITH YOU BY PHONE. HOPE EVERYTHING
NOW ON RAILS.

4. TONS OF THANKS TO MARY JAMES FOR HER TERRIFIC HELP.
BEST REGARDS. J. BRAYTON REDECKER, ECONOMIC-COMMERCIAL
COUNSELOR, AMERICAN EMBASY, RABAT, MOROCCO.MOFFAT

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

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